

Terence E. LoConte

PRESIDENT

Experience

Terry LoConte presents a thorough knowledge of construction management procedures, derived from his extensive experience performed for both public and private sector projects in New York State. He has had overall responsibility for delivery of all construction services required during both the design phase and construction phases of many diverse and challenging projects. He has performed the duties of an estimator, value engineer, scheduler, preconstruction manager, MIS specialist, project manager, project executive, and principal in charge.

His expertise in cost control, project controls, value engineering and team building have been utilized on such projects as: courthouses, justice facilities, educational facilities, municipal buildings, office buildings, corporate clients and warehouses. Mr. LoConte works diligently to create and maintain a harmonious working relationship with project clients, architects and contractors.

Mr. LoConte is the President and a member of the Board of Directors for Ross Wilson & Associates. He has served on the Association of General Contractors national committees for Safety and Health in the construction industry, Building Technology, and Insurance. Mr. LoConte worked for over five years for a general contractor with complete responsibility for multiple projects within the northeastern United States. His management style awarded his company with multiple commissions from satisfied repeat clients. His responsibilities included project management, scheduling, manpower projections, trade contractor/vendor procurement, and financial reporting.

As a Corporate Officer and Director of Operations for the upstate New York office of a top five national construction management firm for over eight years, Mr. LoConte was tasked with overall responsibility for all preconstruction and construction activities, executive management, MIS development, recruiting, training, corporate reporting, profit/loss, fee proposals and office administration.

Experience

- B.S. / Construction Management / Utica College of Syracuse University

Representative Project Experience

• **North Syracuse Central School District, \$125 million** – RWA was selected in 1996 to provide construction management services for the District’s long term Capital projects. Terry LoConte managed the preconstruction and construction phase works, providing estimates, schedules, phasing, logistical planning, constructability reviews and value engineering during design, and supervision, scheduling, cost control, monitoring and reporting during construction. NSCSD has given us 14 separate projects mostly one or two at a time, on a cost and service competitive basis over the last 12 years.

• **Fulton City School District, \$34 million** – RWA was selected to provide building representation services for the District's Capital projects. RWA has provided estimates, schedules, and value engineering during the preconstruction phase; estimates, schedules, phasing, logistical planning, constructability reviews and value engineering during design; and will be providing supervision, scheduling, cost control, monitoring and reporting during construction. Mr. LoConte is now overseeing the phase two projects at \$23 million in value.

Terry LoConte – Page 2

• **East Syracuse–Minoa Central School District, Phase 1, \$16 million** – Phase I, (Safe & Sound Project) six buildings in the district received telephone upgrades; the roof was replaced at Minoa Elementary. The most significant work in Phase I was at the Pine Grove Middle School/Woodland Elementary campus. Work here included widening the existing road at Fremont Road, resulting in two exit lanes. We expanded parking, installed site lighting, and improved parent drop-off configurations as part of the project. The final piece of Phase I work was the reconstruction of existing curbs and walks at Woodland Elementary and Pine Grove Middle School campus. The centerpiece of the second piece of phase one is work at the transportation center, which includes renovations to the existing space and a 3,500–square–foot addition for special needs buses and equipment storage. The Phase II project also included site work at Minoa, Park Hill and Fremont Elementary Schools for improved traffic flow, parking, and bus access. Complete window replacement at Woodland Elementary and partial at the Central High School. Other work at various buildings includes roof replacement/repairs, site lighting, fire alarm system replacement, lobby upgrades/renovations for added security, and reconstruction of drives, curbs, and sidewalks. Also included in Phase II was the implementation of the \$316,017 Federal COPS Secure our Schools grant. This included adding closed circuit television and added door access control in every building.

• **East Syracuse–Minoa Central School District, Phase 2, \$16 million** – The highlights are a new turf field, complete renovation of the Media Center and Art Rooms, adding gang bathrooms and roof replacements at the High School; Elevator addition, window and roof replacement at the District Office; Roof replacement and bus loop / student drop off reconfiguration at East Syracuse Elementary; Roof replacement, toilet room repairs and entrance replacement at Fremont Elementary; Window and toilet fixture replacement at Heman Street Building; entrance, Toilet and Lobby renovations and entrance replacement at Minoa Elementary; Roof replacement, elevator addition and roof replacement at Park Hill School and Add emergency loop road around building and misc. ADA renovations at Woodland Elementary School.

• **Altmar Parish Williamson Central School District, \$35 million** – The Altmar–Parish–Williamstown

CSD program consists of the renovation of all 5 school buildings, upgrading the athletic facilities and the water treatment plant. The High and the Middle school will have additions constructed. All 5 buildings will have the mechanical, electrical and plumbing systems upgraded, as well as district wide security system improvements. The construction program will also address renovations of gymnasium spaces, window replacements, and kitchen and auditorium expansions. Additionally, the Transportation Facility will have a Bus Maintenance Bay and Bus wash system constructed as well as Emergency communications systems installed. The Athletics Department will have the track resurfaced and portable bleachers will be purchased. Two of the buildings will partial roof replacements. The project is currently in the preconstruction phase.

• **Williamsville Central School District, \$5.7 million** – Mill Street Middle School and Transportation Center, 480 Lawrence Bell Drive Building Improvement. Work includes complete site reconfiguration inclusive of construction of new roadways, driveways, parking, fencing, site lighting, and storm drainage. We are also doing additions and renovations to the existing Transportation Center. The Williamsville School District has also acquired an existing building at Lawrence Bell Drive to renovate and convert into offices for District use. Ross Wilson is providing all preconstruction estimating, scheduling and procurement of the construction, and will be overseeing the construction operations.

• **Leroy Central School District, \$8.75 million** – Additions and renovations project.

• **Broadalbin–Perth Central School District, \$16.5 million** – Comprehensive additions and renovations program.

Terry LoConte – Page 3

• **Central Square Central School District, \$31.5 million** – Expansion and renovation project.

• **Herkimer County Community College, \$9.1 million** – Ross Wilson & Associates, in association with

Charles A. Gaetano Construction was selected to provide construction management and site evaluation services for the County. C. A. Gaetano is providing the site supervision. RWA has managed the preconstruction phase, providing estimates, schedules, phasing, logistical planning, constructability reviews and value engineering during design and supervision, scheduling, cost control, monitoring and reporting during construction. Ross Wilson provided overall project management services throughout construction