

Edward (Bud) Sipfle

FIELD MANAGER/SUPERINTENDENT

AREAS OF EXPERTISE: **Preconstruction Project Planning**
 Project Management
 Business Administration

Mr. Sipfle brings over 25 years of construction project management experience on numerous and varied project types. His expertise includes the development of conceptual and hard budget estimates, procurement of design and testing services, securing the rights to permits, development of trade contractor's scope of work, negotiation and buy-out of contracts, work orders and purchase orders, coordination of employees, general contractors and sub-contractors, writing and developing contract documents and the management of the work.

His educational background includes a Bachelor's Degree in Business Administration and Masters level courses in contract and specifications writing, legal aspects of the construction industry, and project management. As the owner of his own construction company, he held P&L responsibility from December 1999 to September 2002. He has the demonstrated experience and knowledge of the financial information required to control the work on a major construction program.

Preconstruction and Estimating Experience: Altmar Parish Williamston Central Schools

Preparation of estimates and bid packages for construction projects. Types of projects have included: estimates for new construction for schools, manufacturing and office facilities, retail facilities, renovation of interior space for office and retail use, restaurant new construction and remodeling, major reconstruction and historic preservation of existing structures, all types of wireless communications installations and the maintenance of existing facilities. Mr. Sipfle has developed skills in conceptual budgeting, value engineering, quantity take off, unit price and hard bid estimating.

Field Experience

25 years of supervisory experience in the construction industry. This experience includes the layout of the structure and site work, the layout and location of interior partitions, plumbing and electrical risers and other mechanical installations. Mr. Sipfle has supervised multiple projects at once in retail, commercial, restaurant and wireless construction build outs His experience also includes 2 years as a construction inspector for the City of Syracuse, and was responsible for the inspection and State of New York Building Code enforcement for all new construction and renovation projects in the downtown section.

Educational Experience

Field Superintendent– Hannibal Central School District – Additions and Alterations.

Project scope included a large addition to the JR–SR High school, 2 small additions to the elementary school and the boiler change out for the JR–SR high school. It also included extensive reconstruction of the athletic fields. The project built is most of what you see in regard to the playing field areas today. The site work comprised over a mile of new storm and sanitary piping and dozens of UG structures, which Mr. Sipfle was primarily responsible for. He also assisted in supervision and layout, maintained job records for construction activities and provided the estimating for change orders and new work.

Other Experience

Project Manager

Renovations to Hotel Syracuse Parking Garage in Syracuse, NY

Renovations to Crystal Mall in New London, CT. \$6.9 million

Renovations to Valley Mall in Harrisonburg, VA \$4.0 million

The Home Depot in Montville, CT– \$4.2M;

The Home Depot in Hamden, CT– \$10.5M;

Parkway Plaza renovations and tenant build outs– \$2.2M.

Gold’s Gym in Bismarck, ND– \$1.2 million

Complete project management duties for wireless services construction supervised five (5) superintendents and two (2) office staff. Clients include Nextel Partners, Cellular One, Sprint PCS, SBA, and Verizon Wireless

Provided Project Management for several “chain restaurants” nationwide

Director of Operations

Complete P&L responsibility for general and wireless services construction. Responsible for developing yearly budget, developing sales budget and meeting sales goals, human resource issues, maintaining documentation systems, developing safety programs and employee handbooks. Supervised 2 project managers, 5 superintendents, office and field staff. General construction projects include Target Department Store, Middletown, NY, Addition to Cingular Wireless MTSO, Syracuse, NY. Wireless construction clients include IWO, SBA, Cingular Wireless, ShenTel, Bechtel/AWS, Nextel Partners, Voicestream and Verizon Wireless. Division Sales were \$3.5M to \$6M annually.

Superintendent

Masonry Restoration Company. First Presbyterian Church, Watertown, NY.

Construction Manager/ Superintendent

Supervised and managed general construction and historic preservation work.

Projects – Restoration of St. Paul’s Episcopal Church. Lincoln Elms – Additions and Alterations.

Field Manager/ Superintendent

Managed and supervised field operations of masonry Restoration Company.

Projects: Mission Landing, restoration and alterations. Crown Hotel, restoration.

City of Syracuse, Department of Code Enforcement: Inspector

Inspected for and enforced state building code and generally accepted construction standards. Projects: Syracuse University Science and Technology Center, Carousel Center Mall, St. Joseph’s Hospital Additions and Renovations.

EDUCATIONAL BACKGROUND

University of Memphis, Memphis, Tennessee. B.BA.

Major: Marketing Strategy and Administration. Minor: Accounting, Clinical Psychology

Additional Education:

1984–1985 Estimating classes, Syracuse Builder' Exchange.

1987– 1988 State building code enforcement classes.

1988– 1991 State University of New York, Environmental Science and Forestry.

Master's level coursework in Contracts and Specifications Writing, Legal aspects of the construction industry, Project Management, and Project Management using Microcomputers